The Managing Director,
The West Bengal State Cooperative Bank Ltd.
24A, Waterloo Street,
Kolkata – 700007

Dear Sir,

## **EXPRESSION OF INTEREST**

In response to your advertisement dt. 29.11.2019 in the \_\_\_\_\_\_, we express our interest to be enlisted as the Service Provider for PACS. We undertake to work in PACS implementing our proprietary computerized solution integrating with CBS of corresponding Cooperative Banks using API of M/s. TCS.

## 2. We hereby provide our required details in the format below:

| SI.<br>No. | General Criteria  | Responses From The<br>Interested Vendor | Documents To Be<br>Attached   |
|------------|---|---|---|
| 1          | Company should be a Government Organization / PSU / PSE / partnership firm / limited / Private limited / LLP Company under Indian Laws (preferably be a Private or Public Ltd Company).   |   | Relevant<br>document(s) /<br>registration<br>certificate(s)   |
| 2          | Company should be in existence for five years as on the date of the RFP   |   | Proof of date of incorporation  |
| 3          | Company should have a valid Trade License & GST Registration Number.  |   | Trade License & GST<br>Registration<br>Certificate  |
| 4          | Company should have sufficiently qualified technical persons in their pay roll (at least 10 engineering degree holders and 10 qualified field support technical staffs) and adequate support technical personnel to supervise at different PACS-end throughout West Bengal. |   | List of all personnel mentioned with their experiences. WBSCB has the right to verify the list particulars anytime. |
| 5          | Should have experience in selling and maintenance of application software in the PACS market for at least 3 years or more   |   | Letter / certificate<br>from the PACS in this<br>regard.  |
| 6          | Should have a turnover of 1 Cr. (Rupees 1 Crore only) and above and profit-making organization for last 3 Financial Years   |   | Copies of the audited balance sheets for last <b>3</b> fy years.  |

| SI.<br>No. | General Criteria   | Responses From The<br>Interested Vendor | Documents To Be<br>Attached   |
|------------|--|---|---|
| 7          | Company should have ISO 9001:2015 certification or similar certification   |   | Related certificate copy.   |
| 8          | Should possess the Intellectual Property Rights of the Software developed by them  |   | Copy of the patent right  |
| 9          | Company must have the credential for functioning in API environment in Bank  |   | Letter / certificate<br>from the PACS /<br>Financial<br>Institution(s) in this<br>regard. |
| 10         | Company should have its own / rented DC & DR   |   | Site name and address   |
| 11         | Should have PF Registration & ESI Registration wherever applicable   |   | Related certificates  |
| 12         | Should have a permanent Development Centre in West Bengal  |   | Full address and contact details.   |
| 13         | Should have a permanent Support Centre in West Bengal and preferably in the district(s), where application will be installed and should have a permanent representative thereat.   |   | Full addresses and contact details of the representative posted thereat.                  |
| 14         | The firm has to submit a declaration that it was never been blacklisted / barred / disqualified by any regulator / statutory body in India in the past.  |   | Declaration on Company letterhead signed by the Appropriate Authority                     |
| 15         | Vendor must be ready to sign an agreement with the PACS (Format to be finalized by the Bank / Govt of West Bengal) where it have to be clearly written that if PACS wants to change the software, vendor will be providing data in Excel / Flat File to the PACS free of cost. There must be Termination & Exit Clause of the Company with PACS. |   | Declaration as desired on Company letterhead signed by the Appropriate Authority.         |
| 16         | The Company should be ready to share Back up data to the PACS within the stipulated time frame.  |   | Declaration on Company letterhead signed by the Appropriate Authority                     |

| SI. No. | Application Software Criteria   | Responses From The<br>Interested Vendor | Documents To Be<br>Attached        |
|---------|---|---|------------------------------------|
| 1       | Solution to be hosted in Tier III or Tier IV Data<br>Centre and & Data Recovery Centre and<br>same should be hosted in India          |   | Full address with all particulars. |
| 2       | For connectivity & security from client site proper User Id and password enabled VPN service / Static IP based connectivity is a must |   | Letter confirming the same.        |
| 3       | Software should not be opened from unauthorized machine and / or mobile   |   | Confirmation letter.               |

| SI. No. | Application Software Criteria   | Responses From The<br>Interested Vendor | Documents To Be<br>Attached                                     |
|---------|---|---|---|
| 4       | Software should have at least 50 installations at individual PACS in West Bengal and running successfully thereat. Necessary completion certificate needs to be submitted |   | Necessary<br>completion certificate<br>needs to be<br>submitted |
| 5       | Software should be according to Common Accounting System (CAS) & few PACS must have completed audit with using this software  |   | Confirmation letter from few PACS providing all particulars.    |
| 6       | Must adhere to the Software Security System as per standard security guidelines prevailing in the industry.   |   | Necessary certificate from appropriate authority.               |
| 7       | Selected software vendor(s) would ensure submission of yearly system audit certificate  |   | Confirmation letter on Company letterhead signed by the AA.     |
| 8       | Application Software should have all the required modules, like -   |   |   |
| i       | Banking with all delivery modules   |   |   |
| ii      | Member Module   |   |   |
| iii     | Share Module  |   |   |
| iv      | Deposit Module  |   |   |
| V       | Loan & Advance Module   |   |   |
| vi      | Borrowing Module  |   |   |
| vii     | KCC Loan Module including Interest Subsidy / Subventions System   |   |   |
| viii    | NPA Management Module   |   |   |
| ix      | SHG Module  |   |   |
| Х       | Investment module   |   |   |
| xi      | Trading Module  |   |   |
| xii     | Fixed Asset Module  |   |   |
| xiii    | Income & Expenditure Module   |   |   |
| xiv     | KYC Module  |   |   |
| XV      | GST Module  |   |   |
| xvi     | Cold Storage Module   |   |   |
| xvii    | MDTW  |   |   |
| xviii   | Custom Hiring Centre  |   |   |
| xix     | Different Activities of PACS as MSC   |   |   |
| XX      | Accounts and Finance according to CAS & MIS   |   |   |
| xxi     | SMS Alert Service   |   |   |
| xxii    | NEFT /RTGS service  |   |   |
| xxiii   | HR Module/Payroll Module  |   |   |
| xxiv    | Audit Module as per Regulator's guideline   |   |   |

Note: All the above declarations must be supported by valid documents to the exclusive satisfaction of the committee members.

We, the undersigned, certify to the best of our knowledge and belief:

- We have read the advertisement, including scope of work, for this assignment.
- None of the company members or any of its experts prepared the scope of work for this
  activity.
- We confirm that the project references submitted as part of this EOI accurately reflect the experience of the specified company/consortium.
- None of the company members has ever been convicted of an integrity-related offense or crime related to theft, corruption, fraud, collusion or coercion.
- We understand that it is our obligation to notify WBSCB if any member of the company becomes ineligible to work with WBSCB, CFAs, PACS or be convicted of an integrity-related offense or crime as described above.
- We understand that any misrepresentations that knowingly or recklessly mislead, or attempt to mislead may lead to the automatic rejection of the proposal or cancellation of the contract, if awarded, and may result in further remedial action.
- We confirm our availability to commence work on the indicative commencement date to be specified after enlisting notice for this assignment.

| Date:  | Authorized Signature              |
|--------|-----------------------------------|
| Place: | Designation & Seal of The Company |